

# IIM Kozhikode

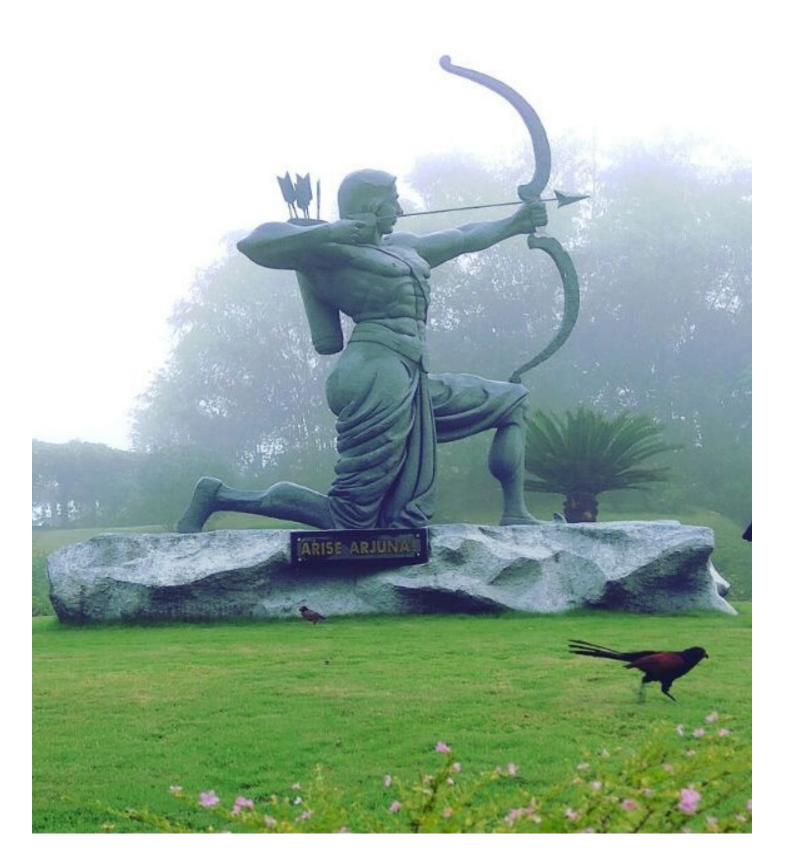
Globalizing Indian Thought

Final Placements Report 2022



### Foreword





The IIM Kozhikode Placements Team is pleased to announce the conclusion of the Final Placements Process 2022 for students from the 24th batch of PGP, as well as the inaugural batches of PGP Finance and PGP Liberal Studies and Management.

We extend a heartfelt thanks to all of our recruiters for their unwavering support and belief in IIM Kozhikode. Despite the enormous hurdles posed by the resurgence of the virus, we have received an overwhelmingly positive response from a growing number of recruiters who have committed to invest in the calibre of our students. We look forward to cultivating and strengthening these ties in the years ahead.

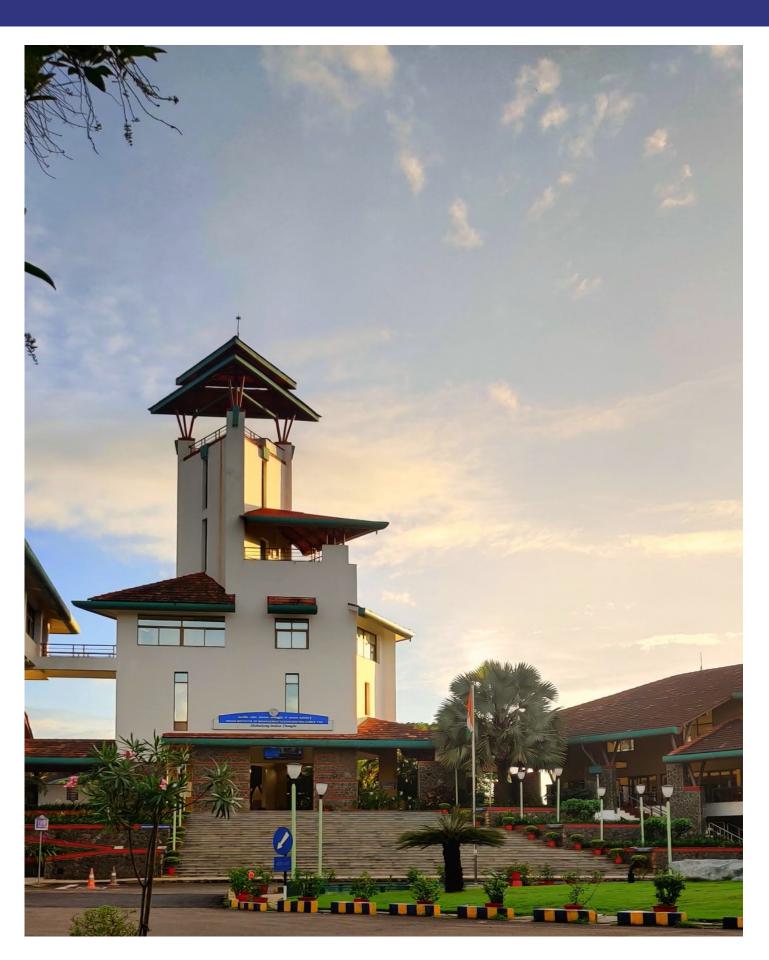
The team would like to express its greatest appreciation to the institute's global alumni community for their never-ending support and encouragement. The success of the placements season is entirely due to the outstanding cooperation and tireless effort of each and every member of the institute.

We're committed to strengthening our partnerships with recruiters and continuing to provide a seamless platform for corporate-academic collaboration. We live by the motto 'Globalizing Indian Thought,' and we will strive harder to ensure that our students are poised to bring about significant influence in all facets of life and business.

Regards, Prof. Qambar Abidi Chairperson – Placements IIM Kozhikode

## Breaking All Records





The Final Placements season of 2022 has stood as an epitome for the possibility of achieving the impossible by witnessing placements like never before and breaking all the records that ever existed in the history of IIM Kozhikode. This placements season witnessed a grand success with 100% placements within 3 days. A total of 571 offers were rolled out by 116 recruiters, where around 38% of them are PPOs reflecting the trust the recruiters have built with the institute over the years. The average CTC and the highest CTC have seen a remarkable increase of over 30% as compared to the previous year, marking another record during this recruitment drive.

### **Inaugural Batches towards Success**

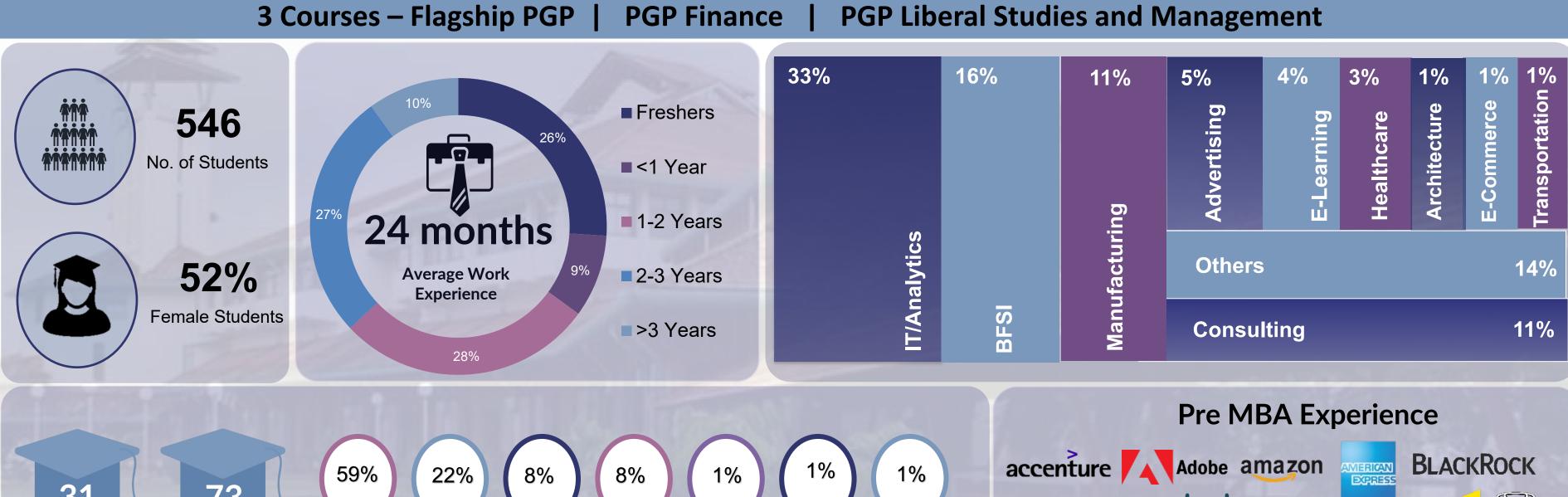
IIM Kozhikode has established itself as a premier management education institute and has been a pioneer in inculcating diversity over the last two decades. The two inaugural batches PGP- Finance and PGP- Liberal Studies and Management which were introduced only last year have witnessed their first ever placements season concluding with a tremendous success with 100% placements, along with the 24<sup>th</sup> batch of Flagship PGP Programme.

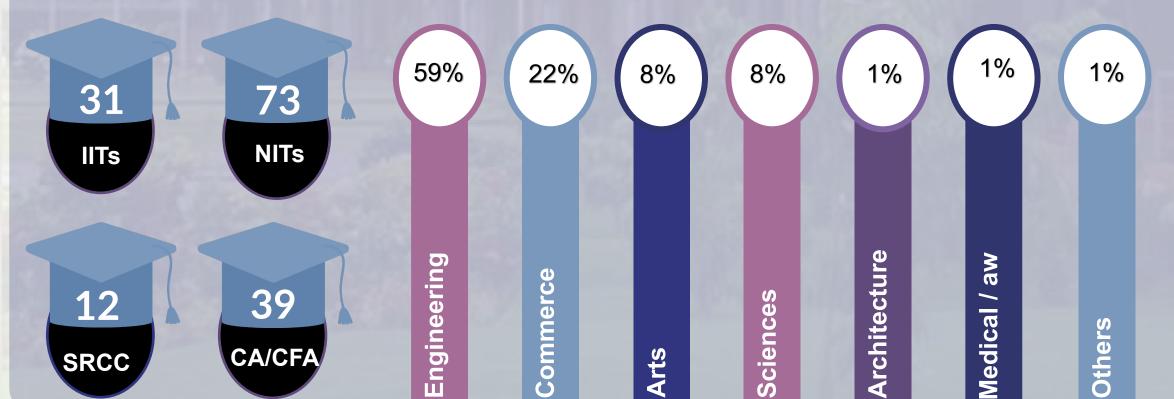




## Batch Profile 2020-22





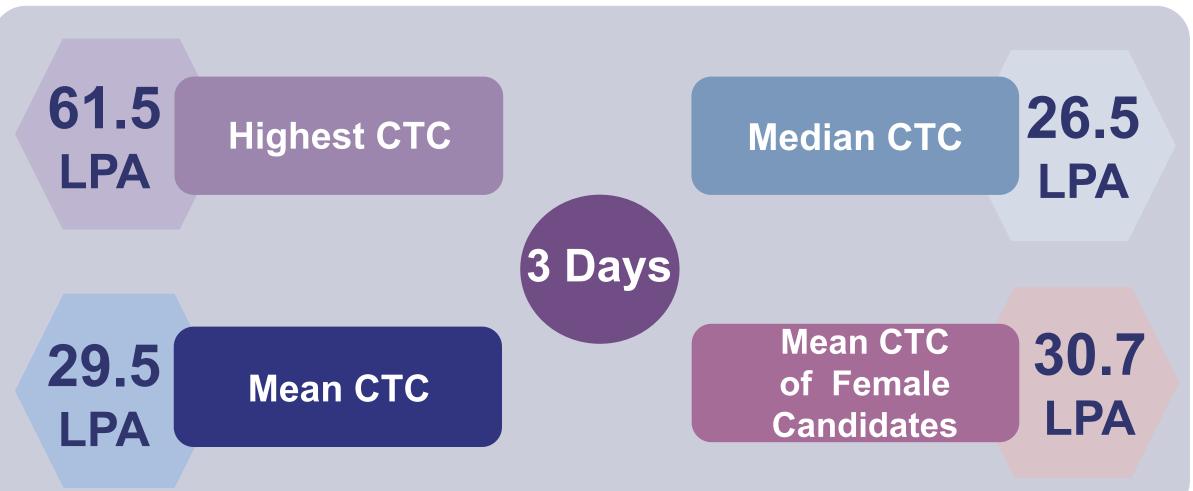




## Final Placements 2022 | Highlights







### **Key Takeaways**

Consulting saw over 50% increase in the number of offers comprising 41% of the total offers made

Around 15% of the recruiters are startups including many Unicorns that offered multiple roles

This Placement season witnessed 6 international offers from 3 companies for Growth & Strategy role

The highest CTC as well as the mean CTC have increased by more than 30% over the previous year

## Domain and Sector Wise Offers



### **Domain Wise Offers**







Consulting

Finance

General Management



**10%** 



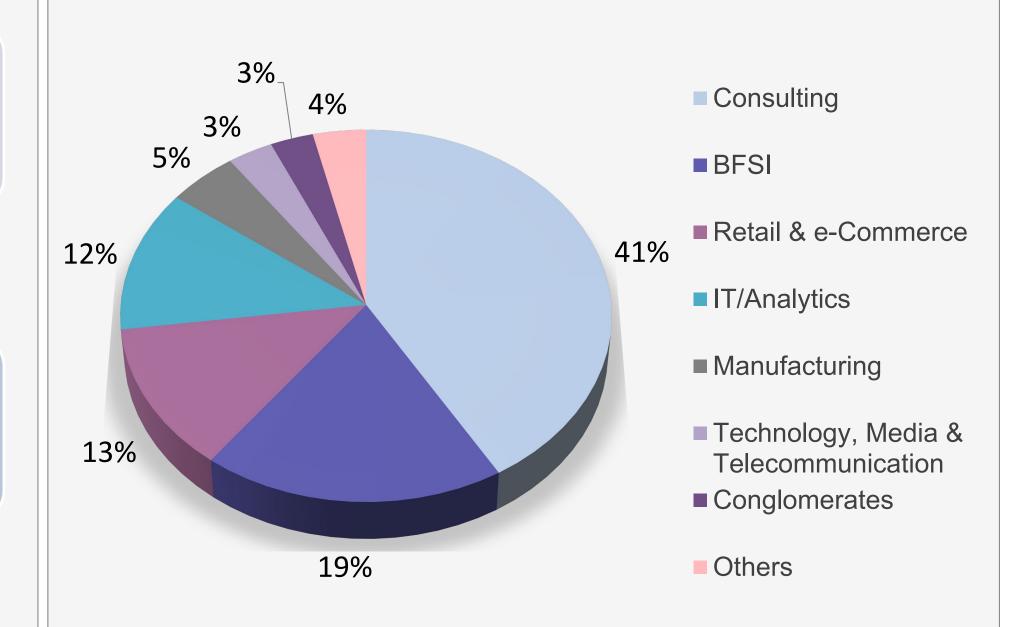
15%

IT/Analytics

Operations

Sales and Marketing

### **Sector Wise Offers**



## Final Placements 2022 | Domain Highlights



### CONSULTING

**FINANCE** 

**GENERAL MANAGEMENT** 

**Average CTC** 30.70L

**Highest CTC** 44.87L

**Average CTC** 21.57L

**Highest CTC** 32.00L

**Average CTC** 

25.46L

**Highest CTC** 28.00L

41%

15%

6%

Management witnessed

increase in the number of offers from last

year. Among others, conglomerates such as

The number of consulting offers increased by more than 50% over the previous year with a host of marquee recruiters participating, including Accenture, Bain, BCG, Blue Yonder, Deloitte, Clarivate, Everest, Parthenon, GEP, McKinsey, Optum, PwC, and Synergy recruiting.

EY, EY-

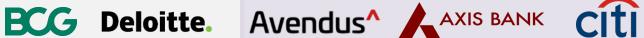






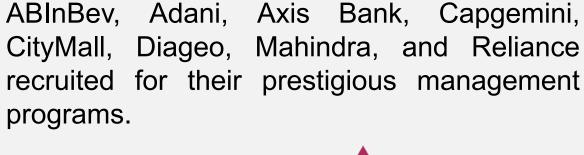










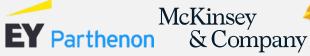


































Axis Bank, Citi Bank, Credit Suisse, D.E. Shaw, Deutsche Bank, Goldman Sachs, JP Morgan Chase and Standard Chartered offered diverse finance roles and recruiters including Avendus Capital, Equirus, Merisis, and TRMG offered front-end Investment Banking roles.



## Final Placements 2022 | Domain Highlights



IT / ANALYTICS

**OPERATIONS** 

SALES AND MARKETING

**Average CTC** 32.80L

**Highest CTC** 55.22L

**Average CTC** 35.59L

**Highest CTC** 49.00L

**Average CTC** 28.33L

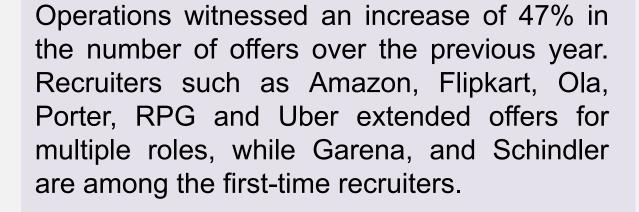
**Highest CTC** 61.50L

15%

10%

13%

IT/Analytics witnessed an increase of 43% in the average CTC with recruiters such as Express, CarDekho, American Google, Meesho, Microsoft, Navi, PhonePe, Walmart, and Zebpay recruiting for Data Analytics, Product Management, and other diversified roles in the E-commerce market.



Sales & Marketing witnessed an increase of 40% in the average CTC with major recruiters such as Asian Paints, HUL, JSW, Marico, Nestle, OfBusiness, Omnibiz, Pidilite, Reckitt, Samsung, Tolaram, and Udaan showing their confidence in our talent pool.

















































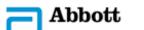






## Our Recruiters































































































































































































































## Placements Team



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