

"A man is  
great by  
deeds, not by  
birth"  
-Chanakya

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INDIAN INSTITUTE OF MANAGEMENT KOZHIKODE



Case Study

**IIMK/CS/36/MM/2017/01**

January 2017

**Rajanna – Ethical Dilemma**

**Guda Sridhar<sup>1</sup>**

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# **RAJANNA'S ETHICAL DILEMMA<sup>1</sup>**

## **Abstract**

This case highlights a typical ethical dilemma of, Gudigantala Rajanna. On one side, he had to uphold the values that his parents nurtured in him since childhood and on the other side he had to keep his promises to the voters. After becoming a ward councilor and incessant pursuit of getting drinking water facility to his ward, he was in a dilemma to consider the bribe from the person who was awarded the contract.

## **Pedagogical Objectives**

The objective of this case is to help understand and analyze various ethical decision-making strategies

## **Case Positioning and Setting**

This is an ideal case to start a course on ethics, be it for an undergraduate or a post graduate program or a training program. This case gives scope to elicit several ethical decision-making strategies which generally form the larger part of these course sessions.

## **Keywords**

Ethics, Ethical Decision Making, Approaches to Ethical Decision Making

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<sup>1</sup>Characters and names in the case are disguised for confidentiality.

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