

Courses - First year				
Quarter - I				
Quarter	Course Code	Course Title	Credit	Total Hrs
I	EPGP-101	Quantitative Techniques (QT)	2	20
I	EPGP-102	Managerial Economics (ME)	1.5	15
I	EPGP-103	Organizational Behaviour-I (OB1)	1.5	15
I	EPGP-104	Managerial Communications (MC)	2	20
I	EPGP-105	Financial Accounting	2	20
Quarter - II				
II	EPGP-201	Operations Research (OR)	2	20
II	EPGP-202	Business Law (BL)	1	10
II	EPGP-203	Economic Environment (EE)	2	20
II	EPGP-204	Information Systems (IS)	1.5	15
II	EPGP-205	Financial Management-I (FM1)	2	20
II	EPGP-206	Organizational Behaviour-II (OB2)	1.5	15
Quarter - III				
III	EPGP-301	Marketing Management (MM)	3	30
III	EPGP-302	Operations Management (OM)	2	20
III	EPGP-303	Strategic Management (SM)	2	20
III	EPGP-304	Financial Management-II (FM2)	1.5	15
III	EPGP-305	Digital Business Models(DBM)	1.5	15
Quarter IV				
IV	EPGP-401	Marketing Research (MR)	2	20
IV	EPGP-402	Quality Management (QM)	2	20
IV	EPGP-403	Cost and Management Accounting (CMA)	1.5	15
IV	EPGP-404	Environmental Governance & Sustainab	1.5	15
IV	EPGP-405	Human Resources Management (HRM)	2	20
Total Credits			38	380

Compulsory courses in Second year of the Programme			
Course Code	Course Title	Hours	Credit
1	Leadership and Corporate Accountability	20	2
2	International Business	20	2
3	Business Simulation	20	2
4	Business Plan Project	30	3
Total Credit		90	9

Elective Courses in Second year of the Programme*				
Academic Area	Course Code	Course Name	Credit	Quarter
FM	EFM-01	Advanced Management Accounting	1.5	V
FM	EFM-02	Security Analysis & Portfolio Management	2	V
IS	EIT-01	Business Intelligence & Analytics	2	V
IS	EIT-02	User Experience Design	3	V
MM	EMM-01	Marketing Communications Management	2	V
MM	EMM-02	Product & Brand Management	2	V
MM	EMM-08	Strategic Marketing	2	V
OBHR	EHR-01	Leading Self & Organization	2	V
OBHR	EHR-02	Joy	2	V
QMOM	EOM-01	Supply Chain Management	2	V
QMOM	EOM-02	Lean Six Sigma	3	V
SM	ESM-01	Strategy Implementation	2	V
SM	ESM-02	Management of Technology & Innovation	2	V
HLM	EHLM-01	Advanced Corporate Communication: The Practitioner's Approach	2	V
HLM	EHLM-02	Cross Cultural Communication	3	V
FM	EFM-03	Valuations, Mergers & Acquisitions	2	VI
FM	EFM-04	Financial Derivatives	2	VI
FM	EFM-05	Management of Financial Institutions	2	VI
IS	EIT-03	Artificial Intelligence for Business	2	VI
IS	EIT-04	ICT for Sustainable Development	2	VI
IS	EIT-05	Natural Language Processing	2	VI
MM	EMM-03	Managing Business Markets	2	VI
MM	EMM-04	Sales & Distribution Management	2	VI
MM	EMM-05	Digital Marketing	2	VI
OBHR	EHR-03	Performance & Talent Management	2	VI
OBHR	EHR-04	Negotiation & Conflict Management	2	VI
OBHR	EHR-06	Responsible Leadership	2	VI
OBHR	EHR-07	Creativity & Innovation	1.5	VI
QMOM	EOM-03	Project Management	2	VI
QMOM	EOM-04	Design Thinking for innovation & Product Development	2	VI
SM	ESM-03	Corporate Governance	2	VI
SM	ESM-04	Entrepreneurship & New Ventures	2	VI
SM	ESM-05	Strategy Analytics	2	VI
HLM	EHLM-03	Advanced Business Law	3	VI
FM	EFM-06	Financial Statement Analysis	2	VII
FM	EFM-07	Strategic Financial Management	2	VII
FM	EFM-08	Risk Management	2	VII
IS	EIT-06	Digital Disruptions through IoT	2	VII
MM	EMM-06	Consumer Behavior	2	VII
MM	EMM-07	Services Marketing	2	VII
OBHR	EHR-08	Organisational Development & Change	2	VII
OBHR	EHR-09	Strategic & International HRM	2	VII
OBHR	EHR-10	HR Analytics	1	VII
OBHR	EHR-11	Effective Hiring, Compensation & Reward Management	2	VII
QMOM	EOM-06	Service Operations Management	1.5	VII
QMOM	EOM-07	Predictive Analytics	2	VII
SM	ESM-06	Mergers, Acquisitions & Strategic Alliances	2	VII
SM	ESM-07	Managing Change & Transformation	2	VII
SM	ESM-08	Models & Frameworks of Strategic Analysis	2	VII
HLM	EHLM-04	Social Media – Communication and Business	2	VII

* The courses to be offered for the EPGP-15 batch may get varied as per the decision of the respective