

## Admission Policy for Fellow Programme in Management

- 1) Indian Institute of Management Kozhikode offers Fellow Programme in Management for the following areas of specialization:
  - a) Economics
  - b) Finance Accounting & Control
  - c) Information Technology & Systems
  - d) Marketing
  - e) Organizational Behaviour & Human Resources
  - f) Quantitative Methods & Operations Management
  - g) Strategic Management
- 2) Minimum Eligibility Criteria for Candidates:
  - a) Educational Qualification: One of the following qualifications is required as minimum eligibility to apply to this program:
    - i) Post-Graduate degree or equivalent in any discipline (including M.A, M.Sc., M.Com, MBA, MCA, M.Tech., etc) with at least 55% marks or equivalent CGPA.
    - ii) Professional qualifications of CA, ICWA and CS with at least 50% marks or equivalent.
    - iii) Professional qualifications such as MBBS and LLB with at least 55% marks or equivalent CGPA\*
    - iv) Engineering degrees, viz., B.Tech., BE, etc. with at least 60% marks or equivalent CGPA\*
  - b) For the cases (iii) & (iv) above, a minimum 3 years of relevant experience shall be required to apply to Marketing Area.
  - c) Those appearing for the final exams can also apply; however, their final selection will be subject to successful completion of the requirement by June 30<sup>th</sup> of the admission year. All relevant qualifications mentioned above at 2 (a) must be granted by appropriate bodies in India or abroad and/or recognized as equivalent by the relevant government of India authorities.
  - d) All admissions to the program shall be provisional till candidates produce the required certificates of qualification, as mentioned at 1 (c) above before 31<sup>st</sup> December of the admission year, failing which, candidates shall be required to withdraw from the program with refund of stipend drawn, if any, till the date of withdrawal.
- 3) Relaxation for Category Candidates
  - a) Candidates belonging to Scheduled Castes, Scheduled Tribes, Other Backward Classes (Non-Creamy Layer) and Persons-with-Disabilities will be given a 5% relaxation in the minimum marks requirement. The minimum eligibility criteria for different categories are given below in Table -I:

Table I

Category	Post Graduate Degree M.A, M.Sc., M.Com, MBA, MCA, M. Tech etc.	Professional Qualifications CA, ICWA and CS	Professional Qualifications MBBS and LLB	Engineering Degrees B.E., B. Tech
General	55 %	50%	55%	60%

OBC (NC)	50 %	45%	50%	55%
SC	50 %	45%	50%	55%
ST	50 %	45%	50%	55%
PWD	50 %	45%	50%	55%

4) Qualifying Examination

- a) A candidate applying for FPM program of IIMK should have a valid test score not older than three years as on the closing date of submission in any of the following tests depending on the area of specialisation:
- i) Economics: CAT, GMAT, GRE, and UGC-NET
  - ii) Finance, Accounting and Control : CAT, GMAT, GRE, UGC JRF (in Management, Economics and Commerce only), and GATE
  - iii) Information Technology & Systems: CAT and GATE
  - iv) Marketing: CAT and UGC JRF
  - v) Organisational Behaviour & Human Resources: CAT, GMAT, GRE, and UGC JRF
  - vi) Quantitative Methods & Operations Management: CAT, GMAT, GRE, UGC / CSIR JRF, and GATE.
  - vii) Strategic Management: CAT, GMAT, GRE, UGC JRF, and GATE
- b) Relaxation: Candidates holding PGDM (full-time 2 year program) of any of the IIMs or holding Executive PGDM from IIM Kozhikode are exempted from taking qualifying tests as mentioned at 4 (a) above.

5) Selection to the Interview Process

- a) The Academic Areas shall evaluate the applications based on their academic performance from school leaving examination and beyond, qualifying examination score (if required), employment history if available, extra-curricular activities, statement of purpose, previous research experience (if any), referee profile and recommendations, and shall pass a grade on a scale of A to D, as detailed in Table II below:

Table-II

Grade	Cutoff Grade
A	Very good candidate on the basis of criteria mentioned in 5 (a) above
B	Good but with minor gaps on the basis of criteria mentioned in 5 (a) above
C	Fair on the basis of criteria mentioned in 5 (a) above
D	Poor on the basis of criteria mentioned in 5 (a) above

- b) For the purpose of evaluation under 5 (a) above, categories of candidates shall not be revealed to academic areas.
- c) Applicants shall need to obtain cut off grades as mentioned in Table-III below to qualify for interview process:

Table - III

Category	Cutoff Grade
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General	<b>A</b>
OBC (NC)	<b>B and above</b>
SC	<b>B and above</b>
ST	<b>B and above</b>
PwD	<b>B and above</b>

d) Shortlisted candidates shall be invited for a Personal Interview (and written tests for certain areas, if so specified by particular areas as a requirement for a particular admission year) at IIM Kozhikode. To and fro travel expenses between the railway station at the place of residence and Kozhikode, limited to III AC train fare, will be reimbursed by the Institute to attend such interviews/written tests.

6) Final Selection of the Candidates

- a) Final selection will be based on the average interview marks awarded by a panel of experts consisting of two or more IIM-K faculty members from the candidate's chosen area of specialisation and one IIM-K member from a different academic area as a cross-area faculty member.
- b) For the purpose of evaluation under 6 (a) above, categories of candidates shall not be revealed to interview panels.
- c) The number of offers of admission shall be based on the marks obtained by candidates in the interview process mentioned at 6 (a) above, and not according to a fixed number of seats, all candidates obtaining the cut-off marks as in Table –IV below shall be offered admission:

Table-IV

<b>Category</b>	<b>Interview Cut off</b>
General	60%
OBC (NC)	55%
SC	50%
ST	50%
PwD	50%

7) Disputes:

- a) The decision of Director, IIM Kozhikode shall be final.
- b) Any litigation related to admissions to the Fellow Program in Management shall be under the jurisdiction of the High Court of Kerala.